

## Consolidated Financial Results Highlights for the Fiscal Year ended December 31, 2019(1)

### Consolidated Results

#### Operating Results

(Millions of Yen)

	'18/12	'19/12			'20/12 Forecast		
	Amount	Amount	YoY change		Amount	YoY change	
			Difference	%		Difference	%
Net Sales	42,774	40,795	-1,979	-4.6%	42,600	1,804	4.4%
Operating income	4,250	2,794	-1,455	-34.3%	2,500	-294	-10.5%
Ordinary income	3,976	2,648	-1,328	-33.4%	2,300	-348	-13.2%
Profit attributable to owners of parent	2,881	1,944	-936	-32.5%	1,800	-144	-7.4%

#### Sales by Product

(Millions of Yen)

	'18/12	'19/12			'20/12 Forecast				
	Amount	Amount	%	YoY change		Amount	%	YoY change	
				Difference	%			Difference	%
Printers	14,246	13,183	32.3%	-1,062	-7.5%	14,300	33.6%	1,116	8.5%
Cutting Machines	1,336	1,098	2.7%	-238	-17.8%	1,300	3.0%	201	18.4%
3D Products	5,619	5,705	14.0%	85	1.5%	6,530	15.3%	824	14.4%
Supplies	13,652	13,411	32.9%	-241	-1.8%	13,330	31.3%	-81	-0.6%
Others	7,919	7,396	18.1%	-522	-6.6%	7,140	16.8%	-256	-3.5%
Total	42,774	40,795	100.0%	-1,979	-4.6%	42,600	100.0%	1,804	4.4%

#### Sales by Region

(Millions of Yen)

	'18/12	'19/12			'20/12 Forecast				
	Amount	Amount	%	YoY change		Amount	%	YoY change	
				Difference	%			Difference	%
Japan	4,633	4,745	11.6%	112	2.4%	5,060	11.9%	314	6.6%
North America	12,267	11,627	28.5%	-639	-5.2%	12,200	28.6%	572	4.9%
Europe	16,203	15,257	37.4%	-945	-5.8%	15,400	36.2%	142	0.9%
Asia	3,517	3,220	7.9%	-296	-8.4%	4,010	9.4%	789	24.5%
Others	6,153	5,944	14.6%	-209	-3.4%	5,930	13.9%	-14	-0.2%
Total	42,774	40,795	100.0%	-1,979	-4.6%	42,600	100.0%	1,804	4.4%

#### Other Key Items

(Millions of Yen)

	'18/12	'19/12	'20/12 Forecast
Capital expenditures	839	894	-
(Application of IFRS 16 "Leases")	-	1,516	1,600
Depreciation and amortization	1,188	1,212	-
(Application of IFRS 16 "Leases")	-	1,515	1,500
Personnel expenses	11,418	11,147	11,000
R&D expenses	3,169	3,720	3,500
Advertising and promotion expenses	1,024	1,103	1,100

#### Exchange Rates

(Yen)

	'18/12 Average Jan to Dec	'19/12 Average Jan to Dec	'19/12 Closing 31-Dec	'20/12 Average Forecast
USD	110.44	109.06	109.56	105.00
EUR	130.45	122.11	122.54	120.00
GBP	147.51	139.29	143.52	135.00
DKK	17.51	16.36	16.40	16.10
AUD	82.63	75.86	76.47	75.00
THB	3.42	3.52	3.64	3.40
RMB	16.72	15.78	15.67	15.60
KRW	0.1005	0.0937	0.0945	0.09200
BRL	30.41	27.70	27.09	27.00
RUB	1.77	1.69	1.76	1.60

## Consolidated Financial Results Highlights for the Fiscal Year ended December 31, 2019(2)

### Consolidated Results | FX impact

#### Operating Results

(Millions of yen)

	'18/12	'19/12	Difference	FX impact	FX excluded
Net Sales	42,774	40,795	-1,979	-1,580	-0.9%
Opening income	4,250	2,794	-1,455	-975	-11.3%

#### Sales by Product

(Millions of yen)

	'18/12	'19/12	Difference	FX impact	FX excluded
Printers	14,246	13,183	-1,062	-539	-3.7%
Cutting Machines	1,336	1,098	-238	-37	-15.1%
3D Products	5,619	5,705	85	-218	5.4%
Supplies	13,652	13,411	-241	-511	2.0%
Others	7,919	7,396	-522	-273	-3.1%
Total	42,774	40,795	-1,979	-1,580	-0.9%

#### Sales by Region

(Millions of yen)

	'18/12	'19/12	Difference	FX impact	FX excluded
Japan	4,633	4,745	112	—	—
North America	12,267	11,627	-639	-147	-4.0%
Europe	16,203	15,257	-945	-1,041	0.6%
Asia	3,517	3,220	-296	-93	-5.8%
Others	6,153	5,944	-209	-297	1.4%
Total	42,774	40,795	-1,979	-1,580	-0.9%

#### Average Currency Exchange Rates

(Yen)

	'18/12	'19/12	
	Jan to Dec	Jan to Dec	Change %
USD	110.44	109.06	-1.2%
EUR	130.45	122.11	-6.4%