

Consolidated Financial Results Highlights for the Third Quarter of the Fiscal Year ended December 31, 2021(1)
Consolidated Results
Operating Results

(Millions of Yen)

	'20/12 Q3	'21/12 Q3			'21/12 Forecast		
	Actual	Actual	YoY change		Forecast	YoY change	
			Difference	%		Difference	%
Net Sales	24,962	33,413	8,450	33.9%	43,800	9,019	25.9%
Operating Profit	-342	4,835	5,177	—	5,400	4,899	979.6%
Ordinary Profit	-442	4,823	5,265	—	5,500	5,077	—
Profit attributable to owners of parent	-789	2,807	3,597	—	3,400	3,148	—

Sales by Product

(Millions of Yen)

	'20/12 Q3	'21/12 Q3			'21/12 Forecast				
	Actual	Actual	%	YoY change		Forecast	%	YoY change	
				Difference	%			Difference	%
Printers	7,209	10,807	32.3%	3,598	49.9%	14,700	33.6%	4,646	46.2%
Plotters	736	884	2.7%	148	20.1%	1,200	2.7%	196	19.6%
3D products	3,183	5,079	15.2%	1,896	59.6%	6,700	15.3%	1,920	40.2%
Supplies	8,876	10,722	32.1%	1,845	20.8%	13,800	31.5%	1,646	13.5%
Others	4,956	5,918	17.7%	962	19.4%	7,400	16.9%	609	9.0%
Total	24,962	33,413	100.0%	8,450	33.9%	43,800	100.0%	9,019	25.9%

Sales by Region

(Millions of Yen)

	'20/12 Q3	'21/12 Q3			'21/12 Forecast				
	Actual	Actual	%	YoY change		Forecast	%	YoY change	
				Difference	%			Difference	%
Japan	3,058	3,332	10.0%	274	9.0%	4,650	10.6%	485	11.7%
North America	7,830	10,813	32.4%	2,983	38.1%	13,400	30.6%	2,778	26.2%
Europe	9,100	12,248	36.6%	3,147	34.6%	15,900	36.3%	2,943	22.7%
Asia	1,654	2,286	6.8%	632	38.2%	3,750	8.6%	1,310	53.7%
Others	3,319	4,732	14.2%	1,413	42.6%	6,100	13.9%	1,502	32.7%
Total	24,962	33,413	100.0%	8,450	33.9%	43,800	100.0%	9,019	25.9%

Other Key Items

(Millions of Yen)

	'20/12 Q3	'21/12 Q3	'21/12 Forecast
Capital expenditures	720	1,467	1,600
Depreciation and amortization	1,043	952	1,200
Personnel expenses	7,695	8,035	10,100
R&D expenses	2,284	2,254	3,200
Advertising and promotion expenses	437	480	850

Exchange Rates

(Yen)

	'20/12 Q3 Average Jan to Sep	'21/12 Q3 Average Jan to Sep	'21/12 Q3 Closing 30-Sep	'21/12 Average Forecast
USD	107.61	108.50	111.91	106.35
EUR	120.95	129.87	129.87	129.93
GBP	136.83	150.37	150.35	149.82
DKK	16.22	17.47	17.47	17.46
AUD	72.82	82.40	80.41	83.55
THB	3.42	3.45	3.30	3.50
RMB	15.38	16.78	17.29	16.73
KRW	0.0897	0.0959	0.0945	0.0962
BRL	21.48	20.39	20.67	20.02
RUB	1.53	1.47	1.53	1.43

Consolidated Financial Results Highlights for the Third Quarter of the Fiscal Year ended December 31, 2021(2)
Consolidated Results | FX impact
Operating Results

(Millions of yen)

	'20/12 Q3	'21/12 Q3	Difference	FX impact	FX excluded
Net Sales	24,962	33,413	8,450	1,186	29.1%
Opening Profit	-342	4,835	5,177	623	—

Sales by Product

(Millions of yen)

	'20/12 Q3	'21/12 Q3	Difference	FX impact	FX excluded
Printers	7,209	10,807	3,598	383	44.6%
Plotters	736	884	148	25	16.6%
3D products	3,183	5,079	1,896	182	53.8%
Supplies	8,876	10,722	1,845	381	16.5%
Others	4,956	5,918	962	212	15.1%
Total	24,962	33,413	8,450	1,186	29.1%

Sales by Region

(Millions of yen)

	'20/12 Q3	'21/12 Q3	Difference	FX impact	FX excluded
Japan	3,058	3,332	274	—	—
North America	7,830	10,813	2,983	88	37.0%
Europe	9,100	12,248	3,147	841	25.3%
Asia	1,654	2,286	632	85	33.1%
Others	3,319	4,732	1,413	171	37.4%
Total	24,962	33,413	8,450	1,186	29.1%

Average Currency Exchange Rates

(Yen)

	'20/12 Q3	'21/12 Q3	
	Jan to Sep	Jan to Sep	Change %
USD	107.61	108.50	0.8%
EUR	120.95	129.87	7.4%